

Sales & Marketing

Executive recruitment for the Telecoms & Technology market



OUR TRACK RECORD

"Christine's knowledge in the industry and particularly her understanding of what I was looking for within my roles was excellent. The areas that she was unsure about, she would always clarify with me and ensure that she had picked things up fully, giving me complete confidence that she understands what I need and never assumes. Even when candidates were unsuccessful Christine took the time to understand and even challenge me on why these individuals were not suitable, I believe this not only provides a good service to me but also provides a good service to the candidate."

Head of Fixed Solutions, O2 UK

"Christine carries an easy affable style through all dealings with her; behind this relaxed persona lies a professional and results orientated recruitment specialist with impeccable credentials and an uncanny knack of sensing a clients needs. Christine operates easily across a broad span of appointments and has a forte in the middle & senior management category. I would turn to Christine readily for any important appointments that may be required in the future."

Managing Director, Central Government, BT Global Services

OUR TEAM

Our specialist Sales & Marketing Team is focused solely on the recruitment of mid - senior level Professionals with a particular focus across the Telecommunications and Technology sectors. Our specialism allows for genuine understanding of both function and industry and depth of candidate network for our clients. The team is led by Christine Gaumé who has over 10 years recruitment experience in this field. Christine has a proven track record of successfully supporting her clients in hiring key individuals into leadership and individual contributor roles utilising her strong senior network of clients.

COVERAGE

The Sales and Marketing Team works with clients across the UK covering all of the key disciplines including:

- Business Development Management
- Market & Product Development and Strategy
- Marketing and Communications
- Sales, Channel Sales, Account Management
- Pre-Sales and Solution Consultancy
- Country Management

RECENT ASSIGNMENTS

UK Marketing Director, Smartphone & Electronics Vendor (Berkshire)
France Country Manager, Satellite Operator & Handheld Devices Manufacturer (Paris)
Account Director, Services, Infrastructure Vendor (London)
Group Product Manager - Mobile Internet, Mobile Operator (London)
Head of External Relationship Management, Mobile Operator (Frankfurt)

CONTACT US

Christine Gaumé, Head of Sales & Marketing Recruitment
0845 094 3565 cgaume@renovo.uk.com

Connect on [Linked in](#)

